

## HCLSoftware Certified Business Administrator – Unica 12.1 Certification Exam Guide

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### Introduction

This **intermediate level** exam certifies that the successful candidate is familiar with HCL Unica Campaign v12.1 installed on HCL Unica Platform v12.1. The successful candidate must demonstrate knowledge of HCL Unica Campaign configuration and administrator tasks. They must know how to perform user administration, and perform the required administrative tasks including troubleshooting flowcharts, optimize flowchart performance and read the log files.

The administrator is self-sufficient and is able to perform most of the tasks involved in this role with a limited amount of assistance from peers and vendor support services. The administrator efficiently uses product documentation.

### Recommended Skills

- Unica Campaign Architecture
- User Security and Administration
- Unica Campaign Specific Configuration
- Flowchart Performance
- Campaign and Offer Settings
- Table Mapping and Audience Levels
- Flowchart Log Files
- Unica Director

### Exam Format

- Multiple choice – one correct response out of four choices
- Multiple Response – two or more correct responses out of four choices
- Number of questions: 60, divided in 36 simple questions with 1 point per correct answer, 18 medium questions with 2 points per correct answer and 6 difficult questions with 3 points per correct answer.
- This results in a possible maximum score of 90 points
- Passing score: 70% (63/90 points)
- Exam duration: 90 minutes

Unanswered questions are scored as incorrect; there is no penalty for guessing.

### Exam Prerequisites

This intermediate certification exam requires that you have successfully obtained the Unica Campaign Designer certificate.

## Exam Results

The HCL Unica Campaign v12.1 Business Administrator (HCL-UNC-BAD-121) certification exam is a pass or fail exam. The exam is scored against a minimum standard established by HCLSoftware subject matter experts who follow certification industry best practices and guidelines.

The exam is scored based on a Sum of Scores which is then converted into a percentage to determine pass or fail. The sum of scores is achieved by weight assigned to each individual question based on level of complexity. The minimum score required to pass the exam is 63 out of a total 90, which is 70%.

Your score report could contain a table of exam competencies that illustrate your performance for each of the areas that were tested. This information is intended to provide general feedback about your exam performance and help you determine the areas where further study might be required. You do not need to achieve a passing score for each competency area. You only need to pass the overall exam.

## Exam Content

This exam guide includes competency areas and weightings for the exam as seen below.

This exam covers content specifically for HCL Unica Campaign 12.1 Business Administration.

Competency Area	% of Examination
Unica Campaign Architecture	12%
Unica Campaign Configuration	50%
Unica Campaign Database	8%
Compliance	5%
Flowchart Performance	5%
Security and User Administration	7%
Unica Director	6%
Use Case	7%
<b>TOTAL</b>	<b>100%</b>

### Competency Area 1: Unica Campaign Architecture

- 1.1 Unica Campaign Architecture and Components

### Competency Area 2: Unica Campaign Configuration

- 2.1 Campaign Flowchart Variables
- 2.2 Campaign and Flowchart Configuration
- 2.3 Campaign Triggers
- 2.4 Offer and Offer Template Administration

### Competency Area 3: Unica Campaign Database

- 3.1 Campaign Table Administration

## Competency Area 4: Compliance

- 4.1 Regulatory Compliance and Privacy

## Competency Area 5: Flowchart Performance

- 5.1 Flowchart Performance & Tuning

## Competency Area 6: Security and User Administration

- 6.1 User Security and Access

## Competency Area 7: Unica Director

- 7.1 Working with Unica Director

## Exam Preparation Resources

It is recommended to utilize the following resources for the HCL Certified Business Administrator – Unica Campaign 12.1 exam. These resources and additional training are not required before taking the exam but are highly recommended opportunities to learn from experts and expand on your knowledge.

- [Virtual Training Courses](#)  
From HCL Software U, particularly relevant is the self-paced, or instructor-led HCL Unica Campaign Business Administration course.
- [Product Documentation](#)  
Of all Unica documentation, the Unica Campaign [Administrator Guide](#) is most relevant.

## Exam Registration

Registration for this exam is available on the HCLSoftware U page that is located on the [Pearson Vue website](#).